



OXFORD HOUSING, INC.

WHERE HOMEOWNERSHIP BEGINS

# Questions to Ask a Dealership Before Buying a Manufactured Home

Buying a home is one of the biggest investments you'll make. Asking the right questions up front can save you time, money, and stress down the road.

Here's a checklist of questions every buyer should ask when visiting a manufactured home dealership:

## 1. Home Construction & Standards

- What energy efficiency ratings (insulation, windows, HVAC) does it have?
- What options or upgrades are available for kitchens, bathrooms, or exterior finishes?

## 2. Pricing & Financing

- What is included in the base price of the home?
- What additional costs should I expect (delivery, setup, utilities, land prep, permits)?
- What financing options are available? Do you work with multiple lenders?
- Are there incentives, discounts, or clearance pricing available?

## 3. Land & Site Preparation

- Do you help with site prep (grading, foundation, driveways, septic, utilities)?
- What foundation types are available?
- Can you explain how this affects financing?

## 4. Delivery & Setup

- Who handles permits, inspections, and utility hookups?
- How long does the process typically take from purchase to move-in?

## 5. Warranties & Service

- What is covered under the manufacturer's warranty?
- Do you provide a dealership warranty or service after the sale?
- Who is responsible for repairs or punch-list items after setup?

## 7. Dealership Reputation

- How long has your dealership been in business?
- Can I see customer reviews or testimonials?

**Pro Tip:** Bring this checklist with you and take notes at each dealership. A reputable dealer will welcome your questions and give clear, detailed answers.

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